SATISH KUMAR

Healthcare Product Leader

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PROFESSIONAL SUMMARY

Results-driven Healthcare Product Leader with over 15 years of experience in healthcare technology, specializing in Medicare, Risk Adjustment, and Claims Adjudication. Proven track record of driving market growth, integrating innovative solutions, and optimizing revenue for Payers and Providers. Adept at leading cross-functional teams, leveraging Generative AI for product innovation, and delivering high-impact solutions. Strong expertise in regulatory compliance, risk scoring models, and strategic problem-solving to enhance healthcare outcomes.

PROFESSIONAL EXPERIENCE

Product Owner, Edifecs   *2012 - Present*

- Led Medicare Submissions product to 32% market share growth over 5 years, solidifying its position as a leading industry solution

- Spearheaded post-acquisition integration strategy for Suspects platform, successfully merging Talix and HealthFidelity technologies while preserving existing integrations

- Drove care gap closure improvements through NLP-based patient risk identification, resulting in improved patient oucomes and higher revenues

- Managed multiple products generating up to $4M in annual revenue, serving Medicare Advantage Payers and Providers

Managing Partner, Intergalactic Angels *2020 - Present*

- Founded and manage investment syndicate with over $250K AUM

- Led successful investments in PharmaCielo, US Bitcoin (Hut 8) and Lockr through to public exits

- Structured and managed Special Purpose Vehicles (SPVs) for investment deployment

- Built network of investors and entrepreneurs supporting early-stage startups

Technology Lead, Infosys Technologies *2005 - 2011*

- Led engineering efforts for the Trizetto QNXT Engineering Team, playing a key role in QNXT product development

- Part of the core team that developed the first version of QNXT ITS Host product, enabling streamlined ITS processing

- Led major migration projects from QNXT 2.0 to 3.2 and 3.2 to 4.0, ensuring seamless transitions and system optimizations

EDUCATION

BS - Computer Science & Engineering *2001 - 2005*

Core Skills and Expertise

Healthcare

Deep expertise in Medicare Submissions, Risk Adjustment & Claims Adjudication

Risk Adjustment

Strong knowledge of Prospective and Retrospective HCC Risk Risk Adjustment for the Medicare Advantage market

Leadership

Strategic problem-solving and executive communication

TECHNICAL SKILLS

Languages

Python, GoLang, React Native, Node.js

AI/ML

Generative AI, Prompt Engineering, LangChain, RAG, NLP

Healthcare

EDI X12 transactions, Edifecs Technologies, EDPS & RAPS submissions

LANGUAGES

🇺🇸 English   🇪🇸 Spanish